Case Study: Sol Systems turns NPM intelligence into a financing win

Subscriber: *Sol Systems*

Company Type: Developer or IPP

About Sol Systems

Sol Systems is a leading US independent power producer (IPP) committed to building, owning, and operating domestic clean energy infrastructure that benefits local communities. With market conditions evolving quickly, Sol Systems uses timely intelligence to understand activity across its core markets and to identify emerging opportunities.

From NPM insight to a financing engagement

In November 2024, **NPM** published coverage of **Great Bay Renewables' open season** for more than USD 100m of refundable interconnection security capacity in MISO and PJM.

The piece detailed the structure of the offering, relevant timing for developers and the volume of queued projects affected across specific study cycles, using NPM queue data.

This insight enabled Sol Systems to identify and connect with Great Bay as a financing partner and Sol Systems later shared with NPM:

"We found the financer through NPM's posting in November 2024. We continue to leverage NPM's insightful Intel platform, evidenced by this announcement."

Sol Systems subsequently announced a financing linked to that initial connection, demonstrating the practical, commercial value that NPM intelligence can provide.

How NPM accelerates development functions like Sol Systems

Sol Systems' experience highlights how **NPM** helps accelerate activity across the clean energy market by surfacing opportunities, partners and developments that can directly influence commercial outcomes.

With early project insight, interconnection data, capital markets coverage and financing intelligence combined in one place, NPM makes developers more efficient and provides clearer line of sight into market movement.

This visibility helps companies:

- Identify partners and opportunities earlier
- Navigate interconnection, permitting and development hurdles & opportunities with greater clarity
- Understand evolving financing structures and new market offerings
- Make informed decisions supported by continuously updated intelligence

As Sol Systems noted:

"NPM has enhanced Sol Systems' resources to make educated decisions with its continuously updated market intelligence. Their comprehensive coverage keeps us abreast of actionable trends in our core markets and informs growth opportunities."

By enabling earlier action and better-informed decisions, NPM contributes to a more efficient, connected and responsive clean energy market.

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